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## **State of Florida Awards Atlona 5-Year Contract For AV Procurement By Government Agencies Statewide**

SAN JOSE, Calif., February 16, 2017 -- The State of Florida has awarded [Atlona](#), a leading global provider of AV and IT distribution and connectivity solutions, a five-year statewide contract for procurement of audio visual equipment and accessories, the Silicon Valley-based company announced.

The contract (number 52161500-ACS-16-1) enables any state agency, including local municipalities and state universities, to purchase Atlona AV equipment and to use a State Purchasing card on orders that do not exceed \$75,000 in a State fiscal year.

The State of Florida contract is an extension of a contract with the New York State Office of General Services. The contract extension, available to any state, allows Florida to adopt the same contract terms as New York, including purchasing rights and price points.

“This contract award eliminates the lengthy and rigorous bidding process for Atlona vendors, and positions Atlona among an elite class of AV manufacturers that meets Florida’s rigorous vendor requirements,” said Joel Carroll, Atlona regional sales manager for commercial products, Southeast, and the company’s administrator for the state contract. “This milestone also aligns with the quickly growing reputation of Atlona as an innovative AV company with an escalating portfolio of unique, and often groundbreaking products that also puts substantial value in its approach to customer service. We see a huge opportunity to increase our presence throughout the state across all government organizations, including higher education.”

### **About Atlona**

Atlona is a leading global provider of AV and IT distribution and connectivity solutions. In an ever-changing industry, the company has been designing and engineering innovative, award-winning products for a diverse range of residential and commercial AV and IT markets, including education, business, government, entertainment, and healthcare.

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Atlona's products and services enable system designers, integrators, consultants, and installers worldwide to simplify installation, minimize maintenance and maximize the versatility of premier automated control solutions. Backed by an industry-exclusive 10-year warranty, Atlona's customer-driven products are designed and developed with the features, performance and reliability that leaders demand. More information about Atlona is available at <http://www.atlona.com>. Follow Atlona on Twitter at @Atlona.

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